



G-Cloud 10

Truststream Pricing for Zscaler Private Access Service

Framework Reference: RM1557.10

G-Cloud 10 Truststream Zscaler Private Access Service Pricing

User Band	ZPA Professional Suite		ZPA Business Suite		ZPA Enterprise Suite	
	ZPA Subscription Price per user per month	Truststream Premium Support per user per month	ZPA Subscription Price per user per month	Truststream Premium Support per user per month	ZPA Subscription Price per user per month	Truststream Premium Support per user per month
50 to 99	\$4.21	\$0.63	\$8.64	\$1.30	\$13.13	\$1.97
100 to 499	\$3.16	\$0.47	\$6.48	\$0.97	\$9.45	\$1.42
500 to 999	\$2.27	\$0.34	\$4.67	\$0.70	\$8.75	\$1.31
1,000 to 2,499	\$2.10	\$0.32	\$4.32	\$0.65	\$7.88	\$1.18
2,500 to 4,999	\$1.89	\$0.28	\$3.88	\$0.58	\$7.35	\$1.10
5,000 to 9,999	\$1.77	\$0.27	\$3.63	\$0.54	\$6.65	\$1.00
10,000 to 24,999	\$1.60	\$0.24	\$3.28	\$0.49	\$6.13	\$0.92
25,000 to 49,999	\$1.47	\$0.22	\$3.02	\$0.45	\$5.95	\$0.89
50,000 to 99,999	\$1.43	\$0.21	\$2.94	\$0.44	\$5.25	\$0.79
100,000+	\$1.26	\$0.19	\$2.59	\$0.39	\$2.39	\$0.36

1. Zscaler uses US dollar pricing for their services hence all pricing is given in US dollars. Use the prevailing GBP exchange rate to calculate sterling pricing. **All transactions with Truststream will be in sterling at a rate fixed for the duration of the contract.**
2. Truststream premium support for ZPA is optional. Telephone and email support is provided from Zscaler as part of the standard service. See service description for the benefits of Truststream Premium Support.
3. Minimum number of users is 50.
4. Depending on the number of ZPA user subscriptions purchased, one or more application connectors may be included as part of the ZPA subscription. However, there may be a need to purchase ZPA application connectors separately depending on the subscription volume and the customer deployment requirements – see pricing below. Contact Truststream for clarification, if required.

Description	Zscaler Subscription price per Connector per month	Truststream Premium Support per Connector per Month
ZPA Application Access Connection	\$159.50	\$23.93

Zscaler Private Access Suite Functionality

☑ = included

\$ = Available for a fee

Suite	Professional	Business	Enterprise
Global visibility on users the applications they use	☑	☑	☑
Secure private application access	☑	☑	☑
Micro segmentation by application (up to 5 apps)	☑	☑	☑
Health monitoring that runs at user to application connection time	☑	☑	☑
Single console for policy definition and management	☑	☑	☑
Application and server discovery	☑	☑	☑
Enterprise DarkNet with DDoS protection for apps	☑	☑	☑
Includes Zscaler App	☑	☑	☑
Includes ZEN Connector*	☑	☑	☑
Unlimited defined applications**		☑	☑
Continuous health monitoring will monitor applications to ensure reachability		☑	☑
Device posture enforcement		☑	☑
Real time user transaction view			☑
Support for customer provided PKI	\$	\$	☑
Double Encryption	\$	\$	☑

Implementation Pricing

We recommend a combination of Truststream and Zscaler implementation services depending on the size and scope of the implementation. Much depends on the resources and competencies available to the implementing organisation. Truststream services pricing is given in a separate document.

Zscaler (One-off) Implementation Services Package Pricing		
Deployment Services ZCES-DAS-PKG0	Up to 1,000 users	\$2,320.00
Deployment Services ZCES-DAS-PKG1	Up to 5,000 users	\$9,280.00
Deployment Services ZCES-DAS-PKG2	Up to 10,000 users	\$18,560.00
Deployment Services ZCES-DAS-PKG3	Up to 25,000 users	\$27,840.00
Deployment Services ZCES-DAS-PKG6	Up to 100,000 users	\$55,680.00