



## CSMB Designs Rate Card and Discounts...

If you have any questions or comments about this document please contact [Stephen Bear at CSMB Design](#) on +44 (0) 203 411 2321 or by email at [stephen.bear@consultsmb.com](mailto:stephen.bear@consultsmb.com)

At CSMB Design we are completely transparent with our pricing. Before asking for any commitment, we offer a free and unobligated discussion to establish the scope of the project requirements. This discussion enables us to provide accurate project pricing and in most cases a fixed price budget which ensures there are no hidden surprise.

## 1. CSMB Designs Rate Card

Team	Role	Per Day Rate	Per Hour Rate
Design Team	Creative Director	£550.00	£75.00
	Graphic Designer	£450.00	£65.00
	Web Designer	£450.00	£65.00
Technology Team	WEB Developer	£650.00	£90.00
	DB Developer	£750.00	£100.00
QA Team	QA Engineer	£350.00	£50.00
Delivery Team	Programme Manager	£750.00	£100.00
	Project Manager	£550.00	£75.00
Client Services Team	Account Director	£750.00	£100.00
	Account Manager	£400.00	£55.00

## 2. CSMB Discount Rates

A volume percentage discount is provided based on the total number of days purchased in any one project. The total days are calculated regardless of the role. The table below shows the discount applied.

Number of Days	Discount applied
0 – 20	0%
21 – 40	2%
41 – 60	4%
61 – 100	5%
100+	7.5%

Discount Example: Project X requires 5 days of account management, 5 days of web design, 24 days of web development and 5 days of QA totalling 39 days. The discount applied would be 2% as the 39 days falls in the 21 – 40 day discount range.

All projects are scoped based on the design brief and costing provided either as a fixed price or a call off. All of the rates on this card are subject to VAT.