

# OUR PASSION IS YOUR SAFETY



### WHY CHOOSE EFFECTIVE SOFTWARE?



#### **FLEXIBILITY**

The system is extremely configurable.

Out of the box functionality that can be tailored to your requirements.

Also, we are easy to do business with.



#### **SPEED**

We pride ourselves on how quickly we can deploy our software.

Our customer success team on-board new customers in weeks, not years.

We provide the latest version of our software to customers speedily and painlessly.



#### **INTEGRITY**

Data integrity is a big part of our solution. A single source of truth for health & safety data.

We also pride ourselves on integrity of communications to our customers from all parts of our business.

If we cannot do something, we will let you know.



#### **CULTURE**

We are trained safety professionals who understand the importance of striving for a zero harm safety culture.

Working with you to achieve your goals is core to everything we do.

At Effective Software our culture is built around your success.

### **BENEFITS OF EFFECTIVE SOFTWARE**



#### **REDUCE RISK**

Deliver continuous improvement (Plan, Do, Check, Act) with control and visibility at every step of the cycle.

Create a safer working environment.

Reducing the risk of adverse events, reputational damage, penalties and litigation.



# ACCESS TRUSTED INFORMATION

Simply manage your safety data in one centralised location.

Real time data collection and insights into what's happening in your company.

Drive improvement plans with leading indicators and analytics.



### **GET PROACTIVE**

Gain insight to your safety performance and invest more time on high value activities.

Make sure actions are followed up and closed out from anywhere.

Promote a zero harm safety culture with more time for planning and control.



# **SAVE TIME & MONEY**

Cut the paperwork, get off the spreadsheets.

Improve productivity through improved morale and reduced lost time.

Improve bottom line from reduced insurance premiums and legal fees. Promote business growth.

# YOUR EFFECTIVE JOURNEY



#### WHAT

You are investigating what Health & Safety Software is all about



#### WHO'S INVOLVED

Your Health and Safety team and Effective Software's Marketing team.



#### **WHY**

Why are others using Health & Safety Software and what is it? What are the benefits?

fact: 376

**CUSTOMERS MAKING US THE** UK & IRFLAND'S LARGEST SAFETY SOFTWARF PROVIDER.



#### **ACTIVITIES**

Go online and register for a Webinar, download Case Studies & Whitepapers or check out industry related Blogs. Attend Trade Shows.



#### **RESOURCES**

Our Marketing team provides a wealth of resources to ensure vou're informed: Webinars. Case Studies. Whitepapers, Blog, Success Stories and Exhibiting at Trade Shows.



#### WHY

What is the Effective Software Health & Safety solution? Why is our solution the best option? What is the cost? What is the business justification / ROI for this software? How quickly can it be implemented?



#### WHAT

You have confirmed that you are implementing a Health & Safety Software system and want to make sure you choose the right fit solution. Active investigation is crucial to choose the best option for you.



#### **RESOURCES**

Our Sales team will provide you with expert Software Demos, Business Justification, Proposals, Tenders and Contracts.



#### **ACTIVITIES**

Go online and request a demo. Have a tailored demo built. Do a business justification. Receive pricing and proposal. Contract review. Contract signature.





#### **WHO'S INVOLVED**

Your Health & Safety function, Executive Sponsor, Procurement, Finance, IT and Senior Management sign off. Effective Software's Sales team.



#### **WHAT**

You are implementing a solution and accessing support & training for organisational system rollout.



#### WHY

How do we implement a system successfully? What are my project tasks? What are the timelines? What data do I need to provide? Can you migrate my existing data?



#### **WHO'S INVOLVED**

Your Health & Safety team. Effective Software's Customer Success team.



#### **ACTIVITIES**

Handover to Customer Success team for project management. On-boarding and data migration. Training. Go-live. Gain access to support.



#### **RESOURCES**

Our Customer Success and Marketing team will provide On-Boarding & Masterclass Webinars, Expert Training, Project Planning Meetings and Newsletters **LOCATED IN** 

fact: 4,136

LOCATIONS WORLDWIDE AND ACROSS 5 CONTINENTS.



#### **ACTIVITIES**

Schedule business reviews with your customer success contact. Attend customer events & webinars. Connect with user community. Join customer advocacy program.



#### **WHO'S INVOLVED**

Your Health & Safety team and Executive Sponsor. Effective Software's Customer Success and Product Development team.



#### WHAT

You are striving for improved performance from your chosen software system and looking to implement additional beneficial functionality.



#### WHY

What else is available in the Effective Software solution? What additional modules or functionality can I use? How can I engage my organisation to become more safety savvy? What is our roadmap for success?



fact: 300,000

HAZARDS REPORTED
HELPING OUR CUSTOMERS
REDUCE INCIDENTS, BECOME
MORE PRO-ACTIVE AND
PROMOTE SAFETY CULTURE.



#### **RESOURCES**

Our Customer Success and Product Business team will provide Business Reviews, Customer Success Events, User Community Forum, Product Roadmap and Customer Advocacy Programme.

## **PRODUCT MODULES**

Whatever your industry sector, whatever your challenge, Effective's comprehensive range of product modules is

sure to provide you with the tools to streamline your entire health and safety procedures.



**RISK** 



**INCIDENT** 



**TRAINING** 



**NOTIFICATIONS** 



**KPI & REPORTS** 



METHOD STATEMENT



**AUDIT** 



**PLANT** 



COSHH



PPE



**DATA GENERATOR** 



MY DASHBOARD



**WORKSTATION** 



**CHEMICALS** 



**CONTRACTORS** 



**ORGANISATION** 



**ACTIONS** 



**COMPLIANCE** 

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