



G-Cloud 10 Framework

Pricing 2018



2017 Partner of the Year Finalist
Application Development Award
Public Sector: Public Safety and
National Security Award



Standard tuServ Costs and Discounts

Description	Cost (£)
tuServ license fee for 1 year	£30 per officer, per month
tuServ license fee for 2 years	£21 per officer, per month
tuServ license fee for 3 years	£15 per officer, per month
tuServ license fee for 4 or more years	£13.50 per officer, per month

All discounts will be applied for the lifetime of the contract.

Please Note: This is a minimum number of users for these rates to apply which is 500.

tuServ Electronic Notebook Costs

Description	Cost (£)
tuServ Electronic Notebook fee for 1 year	£2 per officer, per month
tuServ Electronic Notebook fee for 2 or more years	£1 per officer, per month

All discounts will be applied for the lifetime of the contract.

Please Note: This is a minimum number of users for these rates to apply which is 500.

Standalone Biometric Costs

Biometric Application

Description	Cost (£)
One-off Service Installation	£4,000.00
Software Annual Licence fee	See below table for breakdown

Software Annual Licence fee breakdown

Number of users	Monthly charge per user (£)
0 - 500	£6.00
501 - 1000	£5.00
1001 - 1500	£4.00
1501 - 2000	£3.00

Please Note: A minimum annual commitment of 500 users is required.

tuServ Command and Control HoloLens

Description	Cost (£)
tuServ Command and Control fee (including HoloLens hardware)	£15,000.00 per unit

Please Note: This is a minimum number of units for these rates to apply which is 5.

Integration, Installation, Training & Support Costs

Description	Cost (£)
Planning	2 days @ 950/day 1,900.00
Deploy platform and pre-reqs	17 days @ 950/day 16,150.00
Deploy tuServ	6 days @ 950/day 5,700.00
Integration with back office systems	To be determined dependant on which back office systems needs to be integrated. Development would be funded by the Continuous Improvement Programme (CIP) generated by ongoing service payments, however if an integration to a unique back office system that is not included in the current road map is required, this would be negotiated using the standard rates table that can be found in section 1.6.
Project Management	10 days @ 850/day 8,500.00
Support	This is included in the tuServ license fee, so no additional cost is required.
Training and Materials (Train-the-trainer-style)	2 days @ 850/day 1,700.00 Training materials are included in the licensing cost

Microsoft and System Software Licence costs

Description	Cost (£)
Microsoft licenses: Windows Server 2012 R2, BizTalk Server Enterprise SQL Server Enterprise	Software costs will vary based on the client's volume licensing arrangement with Microsoft. Black Marble strongly recommend purchasing licences with Software Assurance to allow for future upgrades.
Hosted platform (Azure)	This cost will vary based on the client's volume of data, and will need to be procured directly with Microsoft, however Black Marble are able to help arrange this if required.
Policing systems software licences: Steria Storm API access NDI PNC API access CAPITA Origin API access PentiP API access Athena API access Niche API access	If the client does not already have licenses for API access to appropriate systems these may need to be purchased from the original system vendor.

Continuous Improvement Programme (CIP)

For tuServ Black Marble relies on the exchange of knowledge and practices between all forces that adopt the tuServ solution, and therefore a User Group has been created who will be actively involved in maintaining the product roadmap. It is hoped that by facilitating co-operation and collaboration between forces tuServ will be a more effective product, and forces themselves will be able to innovate more quickly.

Up to 50% of the license fee will be put back into this Development Fund in order to enhance the tuServ application. All changes will be available to all tuServ forces.

Additional Resources

All software projects are hard to cost as the full extent of all the item features and priority changes based on business requirements are not known and will not be fully known until near the end of the project, all projects are subject to change during development. To this extent the costing will be done on estimated time required and features of the product will be cut or expanded to match the time. At key points contingency times have been included. Black Marble operates a standard working week of 4½ days for planning purposes in order to allow for holiday and sickness.

On-site work will incur expenses, to include: hotel, travel (mileage or 2nd class rail fare) and subsistence. Rates are excluding VAT.

Our standard rates for work, differentiated by role are shown below.

Rate Category	Role	Std Daily Rate £	Band 1 Rate £	Band 2 Rate £	Band 3 Rate £	Band 4 Rate £
Consultant	Solution Architect	1150	1100	1050	1000	950
	Consultant	1150	1100	1050	1000	950
Senior	Project Manager	1050	1000	950	900	850
	Business Analyst	1050	1000	950	900	850
	Technical Lead	1050	1000	950	900	850
Engineer	Developer	950	900	850	800	750
	Tester	950	900	850	800	750
	Engineer	950	900	850	800	750
	Designer	950	900	850	800	750

Banding	Description
1.	For Blocks of work exceeding 5 days
2.	For Blocks of work exceeding 25 days
3.	For Blocks of work exceeding 50 days
4.	For Blocks of work exceeding 100 days