KCOM

Re-imagine how.

G-Cloud 10 - Price List

Hybrid Cloud by KCOM

12 May 2018

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Document Information

Document Issue

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Framework:	G-Cloud 10 - Price List

Version Control

Version	Release Details	Issued By	Review
Issue 1	First issue	Matt Nash	Graham Risely

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1 Introduction

This pricing document provides pricing information for Hybrid Cloud by KCOM service offerings included in the G-Cloud 10 framework catalogue.

2 Cloud Optimisation Pricing

Hybrid Cloud offers two main levels of service (Unmanaged and Managed). These are charged monthly for the resources that are used.

2.1 KCOM private cloud

	Managed (includes AV licence, backup client and management service)	Unmanaged
1GB RAM 1 core VM 60GB OS drive space	£26.46	£17.64
2GB RAM 1 core VM 60GB OS drive space	£43.47	£28.98
4GB RAM 2 core VM 60GB OS drive space	£77.49	£51.66
8GB RAM 4 core VM 60GB OS drive space	£146.16	£97.44
16GB RAM 4 core VM 60GB OS drive space	£282.87	£188.58

Prices per month, excl. VAT

	Managed	Unmanaged
Memory (per GB)	£13.17	£8.78
CPUs	£4.41	£2.94

SAN mid-tier SATA storage (per GB)	£0.11	£0.11
SAN high-tier SAS storage (per GB)	£0.21	£0.21
SAN Premium-tier SSD storage (per GB)	£0.42	£0.42
Public IP addresses	Free**	Free**
Template space (per GB)	£0.11	£0.11

Prices per month, excl. VAT ** subject to an acceptable use policy

Template charges	Managed	Unmanaged
Windows Server Standard template	£16.80	£16.80
Redhat Enterprise Linux Standard template	£35.70	£35.70
CentOS 6.7 x64	Free	Free
Ubuntu 14.04 LTS x64	Free	Free

Prices per month, excl. VAT

2.2 Azure public cloud

	Managed	Unmanaged
D1 instance 3.5GB RAM 1 core 50GB disk	£119.45	£79.63
D2 instance 7GB RAM 2 cores 100GB disk	£238.90	£159.26
D3 instance 14GB RAM 4 cores 200GB disk	£476.28	£317.52

D13 instance 56GB RAM 8 cores 400GB disk	£997.92	£665.28
D14 instance 112GB RAM 16 cores 800GB disk	£1796.26	£1,197.50

Prices per month, excl. VAT

	Managed	Unmanaged
Additional VM data storage (per GB)	£0.77	£0.77
VM block backup storage (per GB)	£0.19	£0.19

Prices per month, excl. VAT. Templates included as part of the Azure service.

2.3 Professional Services

In certain instances professional services may be required.

Role	Strategy & Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement & Management Support	Client Interface
Follow			£400	£400	£400	£400
Assist	£550	£550	£550	£550	£550	£550
Apply	£695	£695	£695	£695	£695	£695
Enable	£895	£800	£800	£800	£800	£800
Ensure/Advise	£975	£925	£925	£925	£925	£925
Initiate/Influence	£1,250	£1,250	£1,250	£1,250	£1,250	£1,250
Set Strategy/Inspire	£1,500	£1,500	£1,500	£1,500	£1,500	£1,500

2.3.1 Notes on Pricing

1) All charges shown are per Consultant per Working Day
2) Consultant's Working Day – 8 hours exclusive of travel and lunch
3) Working Week – Monday to Friday excluding national holidays
4) Office Hours - 09:00 – 17:00 Monday to Friday
5) Travel and Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25.
6) Mileage – As above
7) Professional Indemnity Insurance – included in day rate
8) All roles are as described in the SFIA Rate Card
9) All charges are in GBP. All invoices will be in GBP
10) All charges shown are exclusive of VAT which will be added to invoices at the applicable rate when the invoice is issued
11) KCOM is able to tailor proposals according to specific client requirements and are able to offer Volume Discounts, Combination Discounts and Special Pricing
12) Volume discounted and combination pricing on a case-by-case basis